

Equalis Group

Contract #COG-21520

Furniture Solutions with Related Products & Services

Contract effective 11/29/20 - 1/22/28

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
AIS - Furniture	69%	75%	75%
AIS - Seating	49%	50%	53%
Bretford	8%	13%	13%
Brodart	47%	50%	52%
Califone	7%	10%	13%
Carpets for Kids	22%	25%	27%
CEF	24%	26%	27%
Childcraft	66%	68%	71%
Children's Factory	18%	25%	28%
Classroom Select	66%	68%	71%
Copernicus	31%	34%	35%
Diversified Woodcrafts	52%	54%	55%
Draper	8%	13%	14%
Dukane	39%	42%	42%
EKO	35%	37%	38%
Eurotech	45%	45%	45%
Everlast Climbing	3%	4%	5%
Field Controls	56%	56%	57%
Fire King	41%	43%	45%
Fleetwood	22%	30%	30%
Ghent	37%	39%	40%
High Point	48%	52%	53%
Interior Concepts	43%	45%	45%
Ironwood	44%	47%	47%
Jaypro Sports	1%	1%	1%
KFI	47%	50%	52%
Luxor	37%	38%	39%
Media Technologies	40%	48%	49%
Mooreco	42%	43%	43%
MYTCoat	1%	1%	1%
National Public Seating	38%	41%	41%

Manufacturer	Discounts off MSRP		
	\$0-\$100,000	\$101,000 - \$249,000	\$250,000+
National Recreation Systems	1%	1%	1%
Nook	20%	25%	27%
Palmer Hamilton	38%	38%	39%
Paragon Furniture	36%	38%	38%
Perpetual	46%	49%	50%
Plymod	39%	41%	42%
Republic Storage (KC Bin)	28%	31%	32%
RFM Seating	29%	33%	35%
Safco	39%	45%	45%
Sandusky Lee	45%	47%	47%
School Specialty Furniture and Equipment Catalog	14% off LIST Price	14% off LIST price	14% off LIST price
Screenflex	1%	2%	2%
Skutt Ceramic Products	12%	13%	14%
SICO	24%	26%	27%
Spec Seats	31%	33%	35%
Stevens industries	21%	23%	25%
Tenjam	36%	40%	42%
Tesco	28%	31%	33%
Ultraplay	2%	2%	2%
Waddell	39%	41%	42%
WB	58%	59%	60%

All products are priced FOB to all member agencies within the continental US (free freight). Tailgate and Inside delivery are no charge services. Installation is charged as follows: Prevailing wage and Union installation rate will not exceed 31% of the order total; standard installation rate will not exceed 18% of the order total. Design services are included at no charge. Contact your School Specialty rep for more information.

To find out more about the Equalis Group contract or School Specialty products, please visit [Select.SchoolSpecialty.com/equalis-group](https://select.schoolspecialty.com/equalis-group) or contact your local School Specialty sales representative: